

Tampa Bay Legal Profiles

Promotion

Fee & Jeffries, P.A.

Legal Strategies to Strengthen and Protect Businesses

After years of diligent research, an entrepreneur invented a high-tech device with a wide range of potential applications. He and his wife turned to the Florida law firm of Fee & Jeffries, P.A., to guide them through the complexities of forming a business entity, negotiating manufacturing contracts, setting up a distribution network and, finally, completing the sale of their company to a major player in the industry.

The story of this entrepreneur exemplifies the extraordinary things that can be accomplished by ordinary people. It also shows the value of teamwork, especially when the team includes experienced legal professionals who appreciate the uniqueness of each client and approach every challenge as more than just another case.

"We believe in building long-term relationships and taking a personal interest in each client's success," says David Jeffries, partner and co-founder of Fee & Jeffries, P.A.

Fee & Jeffries serves clients of all sizes, from holder attorney Kathleen Wade start-ups to Fortune 500 corporations. The Tampa-based

firm provides a wide range of business-related legal services, including corporate and transactional work, business litigation and intellectual property (IP) disputes.



The corner office of Fee & Jeffries, P.A., is located in the historic 1910 Arlington Hotel Building, which is part of a citywide movement to redevelop the north downtown Tampa area.

"A lot of law firms approach intellectual property primarily from an engineering mentality," says partner Rick Fee, one of a small number of attorneys in Florida who are board certified in intellectual property law. "I come from a complex business litigation and communication perspective. When

your business is on the line, you want somebody representing you who is highly skilled at litigation but also knows how to communicate the technical issues."

Many business owners incorrectly assume they have to retain large law firms to secure quality legal work. Rick Fee

Practice Areas

- Business Transactions
- Intellectual Property
- Litigation & Arbitration
- First Amendment / Local Government
- Civil Appeals
- Mediation

and David Jeffries were partners at larger law firms, before launching their own firm in 1997, with a focus on providing highly personal service, flexible billing, and treating each client with courtesy and respect. For example, clients are always able to get in touch with the attorney handling their case, and work



Co-founders Richard Fee (left) and David Jeffries (right) with shareholder attorney Kathleen Wade

levels are influenced not by artificial billable hour quotas, but by the amount of time actually needed to achieve a positive outcome for the client.

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- David Jeffries, Partner & Co-Founder

Fee & Jeffries is AV-rated by Martindale-Hubbell®. In 2006, Jeffries was named one of *Florida Trends*' Florida™ Legal Elite lawyers. Fee also anticipates being named a Legal Elite lawyer in 2009, and is soon to be listed as a Florida Super Lawyer®.

Fee & Jeffries' unique business structure and work environment have enabled the firm to attract skilled attorneys and staff who are committed to providing the highest level of professional service in a timely manner. That is why a growing number of clients trust Fee & Jeffries to handle everything from routine contracts to complex patent and trademark litigation, mergers and acquisitions and more.

"We go far beyond the call of duty to make sure the client is happy," Jeffries says. "For us, cultivating lasting relationships is more important than the billable hour."

Fee & Jeffries, P.A. Attorneys at Law

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